## APPLICABLE PRICING SUPPLEMENT



### TOYOTA FINANCIAL SERVICES (SOUTH AFRICA) LIMITED

(Incorporated in the Republic of South Africa with limited liability under registration number 1982/010082/06)

#### unconditionally and irrevocably, guaranteed by

#### Toyota Motor Finance (Netherlands) B.V.

(Incorporated in the Netherlands with limited liability under registration number 33194984)

#### Issue of ZAR592,000,000 Senior Unsecured Floating Rate Notes due 20 March 2019

### Under its ZAR7,000,000,000 Domestic Medium Term Note Programme

This Applicable Pricing Supplement must be read in conjunction with the Programme Memorandum, dated 23 August 2013, prepared by Toyota Financial Services (South Africa) Limited in connection with the Toyota Financial Services (South Africa) Limited ZAR7,000,000,000 Domestic Medium Term Note Programme, as amended and/or supplemented from time to time (the **Programme Memorandum**).

Any capitalised terms not defined in this Applicable Pricing Supplement shall have the meanings ascribed to them in the section of the Programme Memorandum headed "*Terms and Conditions of the Notes*".

This document constitutes the Applicable Pricing Supplement relating to the issue of Notes described herein. The Notes described herein are issued on and subject to the Terms and Conditions as amended and/or supplemented by the Terms and Conditions contained in this Applicable Pricing Supplement. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Applicable Pricing Supplement shall prevail.

# PARTIES

| 1. | Issuer            | Toyota Financial Services (South Africa)<br>Limited   |
|----|-------------------|---|
| 2. | Guarantor         | Toyota Motor Finance (Netherlands) B.V.   |
| 3. | Dealer            | The Standard Bank of South Africa Limited,<br>acting through its Corporate and Investment<br>Banking division   |
| 4. | Managers          | N/A   |
| 5. | Debt Sponsor      | FirstRand Bank Limited, acting through its<br>Rand Merchant Bank division                                       |
| 6. | Paying Agent      | FirstRand Bank Limited, acting through its<br>Rand Merchant Bank division                                       |
|    | Specified Office  | 14 <sup>th</sup> Floor, 1 Merchant Place, Cnr Fredman<br>Drive and Rivonia Road, Sandton, 2196,<br>South Africa |
| 7. | Calculation Agent | FirstRand Bank Limited, acting through its<br>Rand Merchant Bank division                                       |
|    | Specified Office  | 14 <sup>th</sup> Floor, 1 Merchant Place, Cnr Fredman<br>Drive and Rivonia Road, Sandton, 2196,<br>South Africa |

| 8.               | Transfer Agent   | FirstRand Bank Limited, acting through its<br>Rand Merchant Bank division  |
|------------------|--|--|
|                  | Specified Office   | 14 <sup>th</sup> Floor, 1 Merchant Place, Cnr Fredman<br>Drive and Rivonia Road, Sandton, 2196,<br>South Africa  |
| PRC              | <b>DVISIONS RELATING TO THE NOTES</b>  |  |
| 9.               | Status of Notes  | Senior   |
|                  |  | Unsecured  |
| 10.              | Series Number  | 123  |
| 11.              | Tranche Number   | 1  |
| 12.              | Aggregate Nominal Amount:  |  |
|                  | (a) Series   | ZAR592,000,000   |
|                  | (b) Tranche  | ZAR592,000,000   |
| 13.              | Interest   | Interest-bearing   |
| 14.              | Interest Payment Basis   | Floating Rate  |
| 15.              | Automatic/Optional Conversion from one<br>Interest/Redemption/Payment Basis to<br>another          | N/A  |
| 16.              | Form of Notes  | The Notes in this Tranche are listed registered notes  |
| 17.              | Issue Date   | 20 March 2014  |
| 18.              | Nominal Amount per Note  | ZAR1,000,000   |
| 19.              | Specified Denomination   | ZAR1,000,000   |
| 20.              | Specified Currency   | ZAR  |
| 21.              | Issue Price  | 100%   |
| 22.              | Interest Commencement Date   | 20 March 2014  |
| 23.              | Maturity Date  | 20 March 2019  |
| 24.              | Applicable Business Day Convention   | Modified following Business Day  |
| 25.              | Definition of Business Day (if different from that set out in Condition 1( <i>Interpretation</i> ) | N/A  |
| 26.              | Final Redemption Amount  | 100% of the Aggregate Nominal Amount   |
| 27.              | Last Day to Register   | By 17h00 on 9 June, 9 September,<br>9 December and 9 March of each year until<br>the Maturity Date   |
| 28.              | Books Closed Period(s)   | The Register will be closed from<br>10 June to 19 June, 10 September to<br>19 September, 10 December to<br>19 December and 10 March to 19 March (all<br>dates inclusive) in each year until the<br>Maturity Date |
| 29.              | Default Rate   | N/A  |
| FIXED RATE NOTES |  | N/A  |

# FLOATING RATE NOTES

| 1 20 |              |   |   |
|------|--------------|---|---|
| 30.  | (a)          | Interest Payment Date(s)  | 20 June, 20 September, 20 December and<br>20 March of each year until the Maturity<br>Date with the first Floating Interest Payment<br>being 20 June 2014         |
|      | (b)          | Interest Period(s)  | From and including one Interest Payment<br>Date to but excluding the immediately<br>succeeding Interest Payment Date  |
|      | (c)          | Minimum Rate of Interest  | N/A   |
|      | (d)          | Maximum Rate of Interest  | N/A   |
|      | (e)          | Other terms relating to the method of calculating interest (e.g.: Day Count Fraction, rounding up provision)  | N/A   |
| 31.  |              | ner in which the Rate of Interest is to be<br>rmined  | Screen Rate Determination   |
| 32.  | Mar          | gin   | 110 basis points to be added to the Reference Rate  |
| 33.  | If IS        | DA Determination  | N/A   |
| 34.  | If Sc        | reen Rate Determination:  |   |
|      | (a)          | Reference Rate (including relevant<br>period by reference to which the Rate<br>of Interest is to be calculated)   | 3-month-ZAR-JIBAR   |
|      | (b)          | Interest Rate Determination Date(s)   | 20 June, 20 September, 20 December and<br>20 March of each year until the Maturity<br>Date with the first Interest Rate<br>Determination Date being 17 March 2014 |
|      | (c)          | Relevant Screen Page and Reference<br>Code  | Reuters page SAFEY code 01209 or any successor page   |
| 35.  | than<br>Dete | ate of Interest to be calculated otherwise<br>by ISDA Determination or Screen Rate<br>ermination, insert basis for determining<br>of Interest/Margin/ Fallback provisions | N/A   |
| 36.  |              | culation Agent responsible for calculating<br>ount of principal and interest  | FirstRand Bank Limited, acting through its Rand Merchant Bank division  |
| ZER  |              | DUPON NOTES   | N/A   |
| PAR  | TLY          | PAID NOTES  | N/A   |
| INS  | TALM         | IENT NOTES  | N/A   |
| МІХ  | ED R         | ATE NOTES   | N/A   |
| IND  | EX-LI        | NKED NOTES  | N/A   |
| DUA  | AL CU        | JRRENCY NOTES   | N/A   |
| EXC  | HAN          | GEABLE NOTES  | N/A   |
| от⊦  | IER N        | IOTES   | N/A   |
| PRC  | ovisi        | ONS REGARDING REDEMPTION/MATURI   | ТҮ  |
| 37.  | Red          | emption at the option of the Issuer   | No  |
| 38.  |              | emption at the Option of the Senior<br>sholders   | No  |

| 39.  | Redemption in the event of a Change of<br>Control at the election of Noteholders<br>pursuant to Condition 11.5 ( <i>Redemption in</i><br><i>the event of a Change of Control</i> ) or any<br>other terms applicable to a Change of<br>Control.   | Yes  |
|--|--|--|
| 40.  | Redemption in the event of a failure to maintain JSE Listing or Rating at the election of Noteholders pursuant to Condition 11.6 ( <i>Redemption in the event of a failure to maintain JSE Listing or Rating</i> ).  | Yes  |
| 41.  | Early Redemption Amount(s) payable on redemption for taxation reasons pursuant to Condition 11.2 ( <i>Redemption for Tax Reasons</i> ) or due to an Event of Default (if required) pursuant to Condition 11.2 ( <i>Early Redemption Amounts</i> ) (if required or if different from that set out in the Conditions).   | No   |
| GEN  | IERAL  |  |
| 42.  | Financial Exchange   | Interest Rate Market of the JSE Limited  |
|  |  |  |
|  | Additional selling restrictions  | N/A  |
|  | Additional selling restrictions  |  |
| 43.  | Additional selling restrictions  | N/A  |
| 43.<br>44.   | Additional selling restrictions<br>ISIN No.  | N/A<br>ZAG000114034  |
| 43.<br>44.<br>45.  | Additional selling restrictions<br>ISIN No.<br>Stock Code<br>Stabilising manager   | N/A<br>ZAG000114034<br>TFS123  |
| 43.<br>44.<br>45.<br>46.   | Additional selling restrictions<br>ISIN No.<br>Stock Code<br>Stabilising manager   | N/A<br>ZAG000114034<br>TFS123<br>N/A   |
| 43.<br>44.<br>45.<br>46.<br>47.<br>48.   | Additional selling restrictions<br>ISIN No.<br>Stock Code<br>Stabilising manager<br>Provisions relating to stabilisation   | N/A<br>ZAG000114034<br>TFS123<br>N/A<br>N/A  |
| <ol> <li>43.</li> <li>44.</li> <li>45.</li> <li>46.</li> <li>47.</li> <li>48.</li> <li>49.</li> </ol>  | Additional selling restrictions<br>ISIN No.<br>Stock Code<br>Stabilising manager<br>Provisions relating to stabilisation<br>Method of distribution   | N/A<br>ZAG000114034<br>TFS123<br>N/A<br>N/A<br>Auction<br>Moodys Aa3 as at 26 August 2013, reviewed  |
| <ol> <li>43.</li> <li>44.</li> <li>45.</li> <li>46.</li> <li>47.</li> <li>48.</li> <li>49.</li> <li>50.</li> </ol>                           | Additional selling restrictions<br>ISIN No.<br>Stock Code<br>Stabilising manager<br>Provisions relating to stabilisation<br>Method of distribution<br>Credit Rating assigned to the Programme  | N/A<br>ZAG000114034<br>TFS123<br>N/A<br>N/A<br>Auction<br>Moodys Aa3 as at 26 August 2013, reviewed<br>annually<br>Moodys Aa3 as at 26 June 2013, reviewed   |
| <ol> <li>43.</li> <li>44.</li> <li>45.</li> <li>46.</li> <li>47.</li> <li>48.</li> <li>49.</li> <li>50.</li> </ol>                           | Additional selling restrictions<br>ISIN No.<br>Stock Code<br>Stabilising manager<br>Provisions relating to stabilisation<br>Method of distribution<br>Credit Rating assigned to the Programme<br>Credit Rating assigned to the Guarantor<br>Applicable Rating Agency   | N/A<br>ZAG000114034<br>TFS123<br>N/A<br>N/A<br>Auction<br>Moodys Aa3 as at 26 August 2013, reviewed<br>annually<br>Moodys Aa3 as at 26 June 2013, reviewed<br>annually                                     |
| <ol> <li>43.</li> <li>44.</li> <li>45.</li> <li>46.</li> <li>47.</li> <li>48.</li> <li>49.</li> <li>50.</li> <li>51.</li> <li>52.</li> </ol> | Additional selling restrictions<br>ISIN No.<br>Stock Code<br>Stabilising manager<br>Provisions relating to stabilisation<br>Method of distribution<br>Credit Rating assigned to the Programme<br>Credit Rating assigned to the Guarantor<br>Applicable Rating Agency<br>Governing law (if the laws of South Africa are | N/A<br>ZAG000114034<br>TFS123<br>N/A<br>N/A<br>Auction<br>Moodys Aa3 as at 26 August 2013, reviewed<br>annually<br>Moodys Aa3 as at 26 June 2013, reviewed<br>annually<br>Moodys Investors Service Limited |

# DISCLOSURE REQUIREMENTS IN TERMS OF PARAGRAPH 3(5) OF THE COMMERCIAL PAPER REGULATIONS

54. Paragraph 3(5)(a)

The "ultimate borrower" (as defined in the Commercial Paper Regulations) is the Issuer.

55. Paragraph 3(5)(b)

The Issuer is a going concern and can in all circumstances be reasonably expected to meet its commitments under the Notes.

## 56. Paragraph 3(5)(c)

The auditor of the Issuer is Deloitte and Touche.

# 57. Paragraph 3(5)(d)

As at the date of this issue:

(i) the Issuer has issued ZAR4,300,000,000 (inclusive of this issue) Commercial Paper (as defined in the Commercial Paper Regulations); and

- (ii) the Issuer estimates that it will not issue any further Commercial Paper during the current financial year, ending 31 March 2014.
- 58. Paragraph 3(5)(e)

All information that may reasonably be necessary to enable the investor to ascertain the nature of the financial and commercial risk of its investment in the Notes is contained in the Programme Memorandum and the Applicable Pricing Supplement.

59. Paragraph 3(5)(f)

There has been no material adverse change in the Issuer's financial position since the date of its last audited financial statements.

60. Paragraph 3(5)(g)

The Notes issued will be listed.

61. Paragraph 3(5)(h)

The funds to be raised through the issue of the Notes are to be used by the Issuer for its general corporate purposes.

62. Paragraph 3(5)(i)

The obligations of the Issuer in respect of the Notes are guaranteed by TMFNL but are otherwise unsecured.

63. Paragraph 3(5)(j)

Deloitte and Touche, the statutory auditors of the Issuer, have confirmed that their review did not reveal anything which indicates that this issue of Notes issued under the Programme will not comply in all respects with the relevant provisions of the Commercial Paper Regulations.

## **Responsibility:**

The Issuer accepts full responsibility for the information contained in this Applicable Pricing Supplement. To the best of the knowledge and belief of the Issuer the information contained in this Applicable Pricing Supplement is in accordance with the facts and does not omit anything which would make any statement false or misleading and all reasonable enquiries to ascertain such facts have been made. This Applicable Pricing Supplement contains all information required by law and the debt listings requirements of the JSE.

Application is hereby made to list this issue of Notes on 20 March 2014.

SIGNED at Sandton on this \_\_\_\_19\_\_\_\_ day of March 2014.

# For and on behalf of TOYOTA FINANCIAL SERVICES (SOUTH AFRICA) LIMITED

Name: M Burger Capacity: Director Who warrants his/her authority hereto

Name: S Sugimori Capacity: Director Who warrants his/her authority hereto